

**Lake Lanier Association, Inc.**

**Request for Proposal**

**Navigation Marker Replacement Program**



Proposals must be submitted to LLA no later than Friday April 22, 2022, at 5:00 PM ET unless otherwise extended by LLA. All proposals must be submitted to [todd.baxter@lakelanier.org](mailto:todd.baxter@lakelanier.org).

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## 1. Introduction

1.1 Purpose - This document serves as a Request for Proposal (RFP) for work required to conduct scheduled replacement of Navigation Markers (red and green marked indicators of location) on Lake Lanier. This RFP will be distributed to a list of potential service providers who will respond within the scheduled timeline with bids to secure a contract to conduct the work as outlined in this agreement

1.2 Overview of LLA - The Lake Lanier Association (LLA), Inc. is a not for profit 501(c)(3) stakeholder's advocacy group based in Gainesville, GA. LLA seeks to represent its thousands of members' interests in private, corporate and government sectors, and strives to be a voice in the overall management of Lake Sidney Lanier. LLA invests substantially – time, money, and people – in partnering with our members, constituents, state and federal governing entities, and other organizations to help ensure a Clean, Full and Safe Lake Lanier. We have been working to protect Lake Lanier and its surroundings since 1966 as the voice of citizens around the lake and across the region, striving to represent all aspects and users of the lake.

1.3 Partners - While we partner with various entities in the best interest of ensuring a Clean, Full and Safe Lake Lanier, we work regularly with the U.S. Army Corps of Engineers (USACE) and Department of Natural Resources (DNR). We have partnered directly with the USACE and the Lake Lanier Project Management Office (LLPMO) since 2012 on the Solar Lights Project, which is to date our largest on-water marker maintenance activity.

## 2. Project Requirements

2.1 Background - The LLA has partnered with USACE to develop this pilot project geared toward learning more about the feasibility of ultimately replacing all 238 Navigation Markers on the lake. The vast majority of Navigation Markers currently on Lake Lanier have been in place for more than 20 years. This RFP is focused on the initial stage, or pilot proof of concept, of replacing approximately 28 navigation markers on the lake. Upon completion of this pilot project, what has been learned will be shared between LLA and USACE, who will determine the feasibility and cost of replacing all Navigation Markers on Lake Lanier. Should LLA move forward with a plan to replace 100% of the Navigation Markers on the lake, LLA plans to issue another RFP in early 2023 to procure bids for the full project.

2.2 Project Objectives – 28 Navigation Markers have been identified for replacement in this pilot, located in contiguous fashion in the Chestatee area of Lake Lanier. Specifically, markers C1 – C28 are to be removed and replaced with new red or green (as applicable) markers.

## 2.3 Description of Services in Scope –

- 2.3.1 Replace all Navigation Markers numbered C1-C28 in the Chestatee section of Lake Lanier. A map will be provided for clarity and confirmation of markers to be replaced.
- 2.3.2 Red and green replacement navigation markers will be provided by LLA and USACE.
- 2.3.3 Reflective 12” decals with specific marker information, as well as reflective tape installed at the top and bottom of each red or green marker is to be provided and installed by Supplier as markers are replaced.
- 2.3.4 All tools and hardware necessary for disassembly of existing markers and installation of replacement markers are to be provided by Supplier. It is anticipated that most, if not all, poles will remain in place and be suitable for reuse. Any work requiring replacement or relocation of poles is the responsibility of USACE and will be performed by USACE upon completion of a report provided by Supplier.
- 2.3.5 Signage stating the date of each pole replacement and that the project is sponsored through partnership between LLA and USACE will be provided by LLA to Supplier, and Supplier will affix one such sign per marker to each pole at the time of replacing the Navigation Marker.
- 2.3.6 Supplier will be required to report and update regularly the status of marker replacement through the time of contract completion. Before and after pictures of each Navigation Marker in the project must be provided as part of this reporting.

2.4 Contract Period – The contract shall commence on the date of execution and remain in effect through completion of the project or six months, whichever comes first.

2.5 Evaluation Process and Timetable – Proposals must be submitted to LLA no later than Friday April 22, 2022, at 5:00 PM ET unless otherwise extended by LLA. All proposals must be submitted to [todd.baxter@lakelanier.org](mailto:todd.baxter@lakelanier.org). Proposals will be reviewed by a subset of LLA Board members and a candidate Supplier will be selected based on price, qualifications, and overall quality of proposal.

2.6 Questions about this RFP should be sent by April 20 via email to [todd.baxter@lakelanier.org](mailto:todd.baxter@lakelanier.org).

## 3. Supplier

3.1 Requirements – Suppliers are required to have the equipment, manpower and expertise necessary to perform the services outlined in this RFP. Please confirm (and provide supporting documentation as appropriate) indicating you possess the equipment, manpower and expertise necessary to safely and effectively perform the services outlined in this RFP.

3.2 Response - In addition to information necessary to support the above, please provide the following:

- a. Company profile and history.
- b. Examples of work.
- c. Description of approach to execute Project.
- d. Insurance sufficient to protect Supplier, with LLA and USACE as additional Named Insureds. At a minimum, acceptable coverage would be through a Commercial General Liability Policy with aggregate liability limits of \$1,000,000 Products/Completed Operations Aggregate, \$2,000,000 General Aggregate, \$1,000,000 Bodily and Property Damage Liability, and \$5,000 Medical Payments. Additional endorsements should include, at a minimum, (1) Notice of Cancellation to LLA, (2) Products Completed (CG 20 01 04 13), (3) Additional Insureds (CG 20 37 04 13), and (4) Waiver of Transfer of Right of Recovery Against Others to Us (CG 24 04 05 09).
- e. References and certifications.

3.3 Financial Quote for Services to be Performed – may be quoted as a total amount for full completion of pilot project. Please state your preferred terms for payment schedule. If possible, please provide an equivalent hourly rate and estimate of total annual hours as a part of your submission.

**Exhibit B– Map of Marker Locations in Scope for Pilot Project replacement**

The lake markers to be replaced 1C-28C along the Chestatee arm of Lanier are represented by red triangles and green squares and highlighted in the map to the left. An interactive version of the Lake Lanier Navigation Map can be found at:

<https://www.arcgis.com/apps/webappviewer/index.html?id=b7ec0d32c7814763a8ac464d24419741>

